



SUBJECT DATASHEET

MARKETING AND MARKET RESEARCH

BMEGTML50

I. SUBJECT DESCRIPTION

1. SUBJECT DATA

Subject name

MARKETING AND MARKET RESEARCH

ID (subject code)

BMEGTML50

Type of subject

contact lessons

Course types and lessons

<i>Type</i>	<i>Lessons</i>
Lecture	2
Practice	0
Laboratory	0

Type of

assessment

exam grade

Number of

credits

5

Subject Coordinator

<i>Name</i>	<i>Position</i>	<i>Contact details</i>
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Kovács István	senior lecturer	kovacs.stefan@gtk.bme.hu
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Educational organisational unit for the subject

External department

Subject website

<https://edu.gtk.bme.hu>

Language of the subject

magyar - HU

Curricular role of the subject, recommended number of terms

Direct prerequisites

Strong None

Weak None

Parallel None

Exclusion None

Validity of the Subject Description

Approved by the Faculty Board of Faculty of Economic and Social Sciences, Decree No: 4th decision on the 580.450-2/2018 registration number. Valid from: 29.08.2018.

2. OBJECTIVES AND LEARNING OUTCOMES

Objectives

The aim of the course is to acquaint students with the main elements of marketing research, traditional and the latest methods of obtaining information. Students will get an overview of the role of marketing information, the methods of selecting relevant information, with the help of which already mastered strategies and well-founded market decisions can be developed. In addition to the theoretical approaches and recommendations in the literature, we deal with the practical implementation, the appropriate possibilities of the research methodology and marketing research practice with special emphasis. The subject mainly covers specific preparation, organization and implementation work processes, during which the market research is carried out.

Academic results

Knowledge

1. Know the specific research (knowledge acquisition and problem solving) methods, abstraction techniques of the field of marketing, the methods of elaboration of the practical aspects of the theoretical issues, the methods of planning, measuring and analysing the marketing subfields.
2. Know the resource-based theories of marketing strategy, the analytical methods of strategic management, as well as the theoretical foundations and analytical methods of other marketing sub-areas (e.g. sales management, marketing engineering, qualitative research, creative design).
3. Know and use the quantitative and qualitative analysis and software-supported multivariate methods of marketing research, as well as the management and analysis of corporate databases for the purpose of marketing use

Skills

1. Are able to formulate independent new conclusions, original ideas and solutions, is able to apply demanding analysis and modeling methods, to develop strategies for solving complex problems, to make decisions, in a changing domestic and international environment, as well as in an organizational culture.
2. Are able to perform a detailed analysis of the various ideas that make up the knowledge system of the field of marketing, and to formulate the comprehensive and special connections.
3. Are able to identify special professional problems with a multifaceted, interdisciplinary approach, as well as to explore and formulate the detailed theoretical and practical background necessary for their solution.
4. Use the knowledge transfer techniques of the marketing field at a high level and processes the publication sources in Hungarian and foreign languages.
5. Develop an individual position based on one's own analysis and defends it in a debate and is able to develop strategies for solving complex problems, to plan the solution, to make decisions.
6. Have the ability to prepare independent analyses and presentations for management bodies.

Attitude

1. Are critical of their own work and that of their subordinates and shows innovative and proactive behaviour in dealing with economic problems. He is open and inclusive of new achievements in economics and practice.
2. Undertake the comprehensive and special relationships, the professional identities that make up the specific character, personal and community role of the marketing field.
3. Authentically convey the summary and detailed problems of his profession.
4. Strive to make decisions in strategic decision-making situations that require a new, complex approach, as well as in unexpected life situations, taking full account of legal and ethical norms.

Independence and responsibility

1. Independently select and apply the relevant problem-solving methods in areas important from the organizational, political, strategic and management point of view, independently performs economic analysis, decision preparation and consulting tasks.
2. Take responsibility for their own work, the organization they manage, their business, and their employees.
3. Independently represent the professional opinion of established marketing in known decision situations. Takes responsibility for their environmental and social impacts in new, complex decision-making situations.
4. Involve in research and development projects, mobilizes their theoretical and practical knowledge and skills in an autonomous way, in cooperation with the other members of the group, in order to achieve the goal in the project group.

Teaching methodology

Lectures, written and oral communication, use of IT tools and techniques, optional independent and group work, work organization techniques.

Materials supporting learning

- Kovács I.: Marketingkutatás és piacelemzés, oktatási segédanyag, 2018.
- További letölthető oktatási segédletek

II. SUBJECT REQUIREMENTS

TESTING AND ASSESSMENT OF LEARNING PERFORMANCE

General Rules

A 2.2. pontban megfogalmazott tanulási eredmények értékelése év végi írásbeli teljesítménymérés (összegző tanulmányi teljesítményértékelés), illetve nem kötelező beadandók alapján történik.

Performance assessment methods

A. Szorgalmi időszakban végzett teljesítményértékelések részletes leírása: Írásbeli teljesítményértékelés: mely az elsajátított marketingkutatási módszerek gyakorlati használatára fókuszál, a rendelkezésre álló munkaidő 90 perc.

Percentage of performance assessments, conducted during the study period, within the rating

- vizsgaidőszakban végzett teljesítményértékelés: 100%
- összesen: 100%

Percentage of exam elements within the rating

Conditions for obtaining a signature, validity of the signature

Issuing grades

Excellent	90
Very good	87,5–90
Good	75–87
Satisfactory	62–74,5
Pass	50–61,5
Fail	50

Retake and late completion

1. A teljesítményértékelésekhez nem tartozik évközi követelmény. 2. A vizsgaidőszakban végzett teljesítményértékelés javítása és pótlása a TVSZ szerint történik. 3. Az opcionális házi feladat, mivel az érdemjegy meghatározásánál a 100% feletti részhez tartozik, ezért nem pótolható, a beadási határidő és a feladat ismertetése az órán kerül meghirdetésre

Coursework required for the completion of the subject

részvétel a kontakt tanórákon	14×2=28
felkészülés a teljesítményértékelésekre	0
beadandó elkészítése	0
kijelölt írásos tananyag önálló elsajátítása	60
vizsgafelkészülés	62
összesen	150

Approval and validity of subject requirements

III. COURSE CURRICULUM

THEMATIC UNITS AND FURTHER DETAILS

Topics covered during the term

A 2.2. pontban megfogalmazott tanulási eredmények eléréséhez a tantárgy a következő tematikai blokkokból áll. Az egyes félévekben meghirdetett kurzusok sillabuszaiban e témaelemeket ütemezzük a naptári és egyéb adottságok szerint.

- 1 Bevezetés a marketingkutatásba
- 2 Kutatási terv. Szekunder kutatás.
- 3 Kvalitatív kutatás.
- 4 Legújabb kvalitatív módszerek
- 5 Leíró kutatási módszerek: megkérdezés és megfigyelés
- 6 Kísérlet és módszerei
- 7 Mérés és skálaképzés
- 8 Kérdőívsterkesztés
- 9 Mintavétel: terv és eljárások
- 10 Márkaérték és kommunikáció mérés
- 11 Legújabb kutatási módszerek
- 12 Gyakorló feladatok

Additional lecturers

Approval and validity of subject requirements